REVENUE CYCLE MANAGEMENT

SNBilling

HAVE YOU GIVEN YOUR BILLING OPERATIONS A CLOSER LOOK?

Are you satisfied with your ASC's billing operations? Is there room for improvement? Review how SNBilling turned one surgery center's billing operations around.

Facility Profile:

A multi-specialty surgery center performing 6,000 cases annually was using an external billing company. Facility leadership contacted SNBilling to give their billing operations a closer look. SNBilling performed a Revenue Cycle Assessment — a forensic billing audit of randomly selected patient accounts.

After identifying numerous opportunities for improvement, the ASC changed billing companies, partnering with SNBilling. Within just six months, our team of ASC revenue cycle experts dramatically improved the center's billing operations, optimizing its revenue cycle.

Key Performance Indicators:

Metric Measured	Initial Findings (before SNBilling)	6 Months Later (after SNBilling)	Improvement
Days to Bill	10	5	50%
Days to Pay	52	28	45%
Average Monthly Cash	$2M	$2.3M	15%
Payments Received for Cases > 90 Days	$175K/mo.	$880K/mo.	403%
Days in A/R	67	45	33%
A/R > 90 Days	41%	24%	41%
# Cases in A/R	2,543	1,663	33%
Patient Balance A/R	$478K	$314K	27%

SNBilling Keys to Success:

»   Utilize highly skilled, certified billing teams

»   Implement critical processes to ensure clean claim submission

»   Accelerate dictation, payment posting, and days to bill

»   Focus on achieving timely filing deadlines and properly loading payer contracts

To learn how SNBilling will accelerate your revenue cycle, call (800) 459-5616, email sales@surgicalnotes.com, or visit www.surgicalnotes.com.

About SNBilling

SNBilling, our revenue cycle management service, is one component of our complete end-to-end revenue cycle solution offering. By combining our proprietary web-based ASC software technology with our dedicated team of experienced professionals, we provide strategic, customized revenue cycle management programs for ambulatory surgery centers. Minimize claims rejections, accelerate slow revenue cycles, and eliminate revenue leakage and bad debt while making data-driven decisions to streamline your business office and maximize your profitability.

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